

## UKTI Autosport International Business Exchange Service

Jaber Al-Marri  
Owner

Jake Carlin  
Business Development Manager

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Al Aser 4X4 Centre is divided into 2 parts, a collection of 4x4 general and motorsport parts and accessories shops in convenient locations around the city of Doha and a large fabricating workshop in the industrial area. The workshop also services and maintains 4x4's, cars and small vans. It has the largest welding and general metal fabrication capability in Doha. It is also the largest provider to the motorsport industry, providing personal to service vehicles on and off completion, full build services and general preparation.

Washington Bezerra  
WB Motorsport  
Rua Homero Vaz do Amaral  
148-Vila California  
04774-030 Sao Paulo  
Brazil  
Tel +55 11 5521 9263  
Email [wb@motorsport.com.br](mailto:wb@motorsport.com.br)

A Brazilian (trichampion) Stock Car racing team. Mr Bezerra has great influence above the other racing team's owners. There are potential opportunities for safety equipment (helmets, seat belts, seats, fire extinguishers, tanks), breaks, suspension components (shock absorbers and springs), standardised telemetry equipment, etc.

Alana France  
Director of International Development  
Daytona International Speedway & ISC Motorsport  
[www.daytonainternationalspeedway.com](http://www.daytonainternationalspeedway.com)

Looking to meet companies such as travel agents, media and promoters who can help develop international business with Daytona and generally any company interested in supplying Daytona.

Dave Spitzer  
Vice President Competition  
GrandAm Race Series, part of NASCAR  
[www.grand-am.com](http://www.grand-am.com)

Interested in meeting teams and drivers in addition to leading automotive engineering suppliers who may be interested in supplying GrandAm.

Chris Paulsen  
C&R Racing  
Chairman of the International Motorsport Industry Show  
C & R Racing, Inc.  
6950 Guion Road  
Indianapolis IN 46268  
317/293-4100  
317/328-4698 - fax  
  
[www.imis-indy.com](http://www.imis-indy.com)

A leading suppliers of cooling systems and drive train, looking for suppliers and major distributor racing performance products to NASCAR and Indy Car.

Erika Azevedo  
Sector Manager - Automotive, Engineering and Food & Drink  
UK Trade & Investment - Brazil  
British Consulate-General, São Paulo  
Rua Ferreira de Araújo  
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<http://ukinbrazil.fco.gov.uk/en/>

My sectors of responsibility are Automotive and Process Engineering. My role is to provide advice and briefing for British companies wishing to export or invest in Brazil and for Brazilian companies that wish to import products from the UK. We can highlight opportunities in Brazilian Stock Car, GT3 and Rally categories. Therefore, I would like to meet UK suppliers of seat belts, seats, fire extinguishers, electronic instrumentation (i.e. clocks), telemetry, brakes, brake pads, brake fluid, gear fluid, etc.

Uwe Brodtmann  
CEO  
INCHRON GmbH  
August-Bebel-Straße 88  
14482 Potsdam, Germany  
Website: [www.inchron.com](http://www.inchron.com)

Inchron have developed a tool suite to test embedded software, their USP is that the embedded software systems testing is done in real time during the design process, ultimately this means considerable time and cost savings during development.

INCHRON supplies you with cutting-edge design and test products enabling you to achieve your objectives quickly while guaranteeing the quality of your embedded systems.

INCHRON products are designed for software engineers in the following industries:

- Automotive
- Aerospace / Military technology
- Consumer electronics
- Industrial automation
- Telecommunication

Uwe Brodtman, CEO of Inchron would like to meet with organisations in the UK who would benefit from use of their solutions. He has expressed a particular interest in meeting with people from Automotive and Aerospace Industries. Inchron currently have experience of working in most of these industries in Germany with an impressive client list including Audi, BMW and Daimler.

UK Contact - Audra Green

On behalf of Eurpopartnerships & the German Federal Ministry for Economics and Technology;  
Export Development Programme

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Celso Duarte, PhD.  
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Advanced Engineering Supervisor  
Ford Motor Company  
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Twenty years of engineering experience in vehicle (race and production) and product development for major automotive industries, special series and race teams (Lotus, Arrows, Euroteam, Fittipaldi Team, Ford Race Team etc.), managerial functions and consultant for projects in product development. Resourceful and innovative with leadership skills resulting in successful completion of special projects (Nissan, Ford, BMW, etc.). Responsibilities in the areas of chassis, suspension component design, development engines and testing of high performance suspension components, effective technical solutions and state-of-the-art engineering. Experimental engineering & testing, machine technology, design and construction of prototypes. Management of vehicle evolution utilizing virtual engineering (Digital Buck), including vehicle durability, component failure analysis.

Phil Egginton  
Managing Director / Owner  
Puxar Lustro Unipessoal Lda  
Lojas 47 and 48,  
Autódromo Internacional do Algarve  
Sítio do Escampadinho  
Mexilhoeira Grande  
8500 -130 Portimão  
Algarve - Portugal  
Web: [www.puxarlustro.com](http://www.puxarlustro.com)

Puxar Lustro is a specialist racing and vehicle services company, based at the Autódromo Internacional do Algarve (Best Motorsport Venue of 2009) near Portimão, Portugal. Puxar Lustro are the local dealers for Showtrax International covering all of Portugal and Spain. We are also Portugal's first and only fully factory-licensed and approved detailer and reseller of Zymöl valeting products. We have also recently been appointed Portugal dealers for Piloti Driving Shoes, Glastec Specialist Windscreens and TSW Wheels. We offer a full range of support services to teams visiting the Autódromo including:

- Graphics
- Racing Optics tear offs
- Ventureshield
- Valeting
- We can also supply to order a full range of pit equipment including profiles, walling, flooring, pit perches, powerhoods, flight cases etc

We would be interested in speaking to any product or service supplier who is interested in having a distributor/dealer based at the new Algarve circuit. We have a 300sqm retail shop and workshop located at the rear of the main grandstand in an ideal position to service both visiting teams and general visitors to the circuit.

Cristián Edwards  
Puerto Rico 150  
(2134) Roldán  
Santa Fe  
Argentina  
Tel + 54 (9) 341 1532 30016  
[www.grupoualen.com.ar](http://www.grupoualen.com.ar)

In the UK representing 7 companies from the high performance industry in Argentina.

Blake Fuller  
Braille LLC  
4545 Marriotti Ct. Unit N  
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Tel 941-312-5047 x 301  
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Website: [www.braillebattery.com](http://www.braillebattery.com)

Braille Battery works closely with designers, engineers and drivers to develop superior enhancements to the required components of vehicles.

Erika Giandomenico  
Coordinator of the Postgraduate Master in Vehicle Engineering of the University of Modena and Reggio Emilia.  
Alta Formazione  
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Website: [www.democentersipe.it](http://www.democentersipe.it)

Would like to meet with companies who maybe able to offer three-months project work (or 500 hours) internship.

where they briefly describe:

The course has a practical orientation and combines theoretical lectures to seminars, practical, laboratories (FEM, CFD and CAD). Indeed, our course aims to produce engineers with theoretical and practical knowledge that will allow them to analyse and investigate problems concerning design, R&D, mechanical parts production and electronics.

Sample taught modules include;

- engine, both in terms of structural analysis and design of the main mechanical elements (i.e. piston, connecting rod, engine head)
- thermodynamic analysis (gas dynamic, design and optimization of the intake and exhaust system, injection system, combustion processes)
- vehicle design and analysis
- automotive chassis engineering
- aerodynamics
- electronic control

Johnny Haraldsson  
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STCC AB is the company that organises the Swedish Touring Car Championship which started with Super Touring cars in 1996. Today it is run with Super 2000 cars with an average field of 20 cars from 11 different brands in 2009. For 2010 there will be a Scandinavian series (NEZ) when the STCC and the Danish Touring Car Championship runs together for four races, and the aim is to run just a single full Scandinavian series in 2011.

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2D sensors and loggers combine excellent sensitivity and reliability with minimal weight, compact dimensions and a minimum resolution of 12 bit. Its product range consists of all standard sensors for data acquisition as well as some special developments such as right height and fast contact less tire and brake disk temperatures. The data CAN logger system supports 16 bit resolution, 4Gbyte samples memory, and 3.200 Hz sampling rate for all channels. The logger 7 is able to sample 64 channels simultaneously in groups and also supports ICP and SG sensors. The full professional analysing software completes a measurement system out of one hand.

Description on our products and service:

- All kinds of Sensors
- Datalogger
- CAN-Interfaces (Thermocouple, Telemetry, GPS etc.)
- Special development
- Wiriring (planning, documentation, production)
- Video function
- Analysis Software
- Service on track/ at customer
- Customer(end user and developer): Bikes, Cars, OEM, motor boats, sailing boats, snow mobiles, helicopters, aircraft, pushbikes, horse riding, Football, athletics, skiing, etc.

Ben Johnston, Owner of the Atlantic Championship Series  
David Bowes, Executive of the Atlantic Championship Series  
Jonathon Canott, Executive of the Atlantic Championship Series

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Biagio Oppi  
Motorsport Expotech  
41100 – Modena  
Website: [www.motorsportexpotech.com](http://www.motorsportexpotech.com)

Interested in meeting UK companies interested in developing business in Italy.  
Mito group takes charge of the public relations and the communication of Motorsport ExpoTech, the fair that puts together the best international realities of the racing world: from cars to motorbikes, from karts to boats and to special vehicles for competition.  
Motorsport ExpoTech is the privileged place where the professional demand meets supply.  
The entry is reserved to professionals, teams, drivers, companies, sponsors, marketing managers and automotive engineers.

Brian Reese  
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Comp Performance concentrates on product innovation and superior engineering and provides the optimal product solution for power train.

Jan Wesley Refsdal - President  
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Founded in 1983 and headquartered in San Clemente, CA, Swift Engineering is a leading provider of light weight aerodynamic structures and high performance vehicles. The company's products support commercial and U.S. national security initiatives in highly complex environments requiring world-class engineering reliability, scalability, flexibility, and rapid manufacturing. For more information on Swift Engineering, please visit our website.

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SMI work to advance the status of the Swedish motor industry, both nationally and internationally. SMI provide a fast and accurate service to members who have a competitive advantage over competitors.

Dirk Schulz  
Dirk Schulz Software Development (DSSD)  
Electronics, Automatic control  
Datatechnics  
Olvenstedter Str. 17  
39108 Magdeburg  
Germany  
<http://www.dssd-42.com/ds@dssd-42.com>

DSSD have developed a suite of 3D Virtual Construction Software Products. This is not just standard virtual reality software, it allows hardware and software to interact with prototypes to test functionality and identify any issues arising during product design, as interaction can be tested on a step by step basis this will result in cost and time savings.

The USP of the system is that it really is WYSIWYG (What you see is what you get) in real-time! Key points are:

- Modeling in real time
- Interaction with hardware in real-time
- Works with Open Standards
- Do have a proprietary element
- Fully functional interaction between design and mechanical engineering
- It is a development tool
- Software so sophisticated that you do not see it in the background, users have direct functionality

Dirk Schulz from DSSD would like to meet with industries who would benefit from the use of their software. Having an ongoing relationship with a major German Car Manufacturer he would very much like to meet with people involved in the design and test phase in UK Automotive Industry, he would also like to meet with people from Universities involved in Applied Research or from their R&D section, Engineering specialists and offices open to collaboration or willing to persuade clients to test the Dione Product and any Engineering Design and Modelling companies who may be open to discussions about collaboration.

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SAMIA was launched in 2008 with the objective of being the catalyst for the growth and development of a sustainable South African motorsport industry. It's Founder member is PetroSA, the State owned oil and petroleum corporation. The rapidly growing SAMIA membership already includes the motorsport divisions of Toyota, Nissan, VW and Ford, as well as many successful export companies such as Advanced Composites and Leatt-Brace.

SAMIA is playing a pivotal role in establishing a new motorsport industry initiative in South Africa. This will include a dynamic technical skills training project in the Western Cape, as well as an innovative job creation and small business start-up programme. The initiative is being developed in partnership with the Western Cape Provincial Government, the City of Cape Town and Wesgro, the Western Cape investment agency.

This much-needed motorsport industry project represents a great opportunity for furthering transformation within South African motorsport and for creating sustainable career opportunities for young South Africans, particularly those from previously disadvantaged communities.

Objectives:

To visit and develop relationships with leading British motorsport education faculties with a view to gaining a better insight into the relationship between skills training and industry development. In addition, to identify potential consultants to advise on the development of the SA projects.

To identify potential suppliers of products and services required for the future development of the SA motorsport industry projects initiated by SAMIA. Also, to identify opportunities to manufacture under licence within South Africa.

Tim Walsh  
President  
Advanced Control Technology Inc.  
7050 East Highway 101  
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Minnesota  
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Website: [www.actsensors.com](http://www.actsensors.com)

I am a manufacturer, distributor and importer of Élan Van Diemen formula race car parts. I'm interested in all fabricators who can supply fiberglass body panels, mechanical components, wheels, steering racks and suspension fabrication for the Élan Van Dieman formula race cars. I currently import some of these items now. I'm looking for additional sources of components for these cars.

Randolph Toom  
Managing Director  
heat2power  
7 Rue Adolphe Focillon  
75014 Paris – France  
Website: [www.heat2power.net](http://www.heat2power.net)

Thermal Energy Recovery Systems for better fuel efficiency  
heat2power proposes solutions for fuel economy and lower CO2-emissions on combustion engines by making use of their exhaust waste heat. This fuel economy is accessible for engines running on gasoline, diesel, biofuels, hydrogen or any other type of fuel.  
heat2power proposes both solutions with high power density for mobile applications and rugged solutions for power generation and marine applications.  
heat2power is also being recognized by the motorsport world as an important technology for the future in racing and road cars. heat2power has won the 2008 "Powertrain Innovation of the Year Award".